



# ADDENDUM #1

## FOOD VENDING SERVICES: CHC RFP # 2010-04

December 7, 2009

The following two (2) pages of questions and responses shall be made and incorporated in the subject Request for Proposals. The questions are stated as presented during the Contractor Walk-Through held at 9:00 AM on 12/1/2009. The DISTRICT responses are in *italics*:

QUESTION: How does SBCCD define gross sales for computing commissions?

RESPONSE: *SBCCD defines gross sales as total sales excluding applicable sales tax, CRV, and any additional fees associated with the sale of the product.*

QUESTION: How does SBCCD define exclusive versus non-exclusive proposals?

RESPONSE: *SBCCD defines exclusive and non-exclusive proposals as follows:*

- 1) Exclusive – Grants sole rights to CONTRACTOR to place food, confectionary, and hot beverage machines and solely stock said machines with CONTRACTOR products. Exclusive rights may also prevent SBCCD from vending products deemed competitive with CONTRACTOR products.*
- 2) Non-exclusive – Grants rights to SBCCD to place food, confectionary, and hot beverage machines and stock said machines with products which may be deemed competitive with CONTRACTOR products.*

**QUESTION:** Can SBCCD break down and provide the sales of snacks and hot beverages?

**RESPONSE:** *The sales of snacks and hot beverages is as follows:*

Month	Net Sales	
	Snacks	Hot Beverages
July 2008	\$ 1,824.77	\$ 84.45
August 2008	\$ 1,511.44	\$ 59.10
September 2008	\$ 2,658.32	\$ 135.29
October 2008	\$ 2,974.56	\$ 291.87
November 2008	\$ 1,906.96	\$ 151.80
December 2008	\$ 1,125.27	\$ 44.42
January 2009	\$ 1,610.28	\$ 72.92
February 2009	\$ 2,270.70	\$ 347.87
March 2009	\$ 1,724.60	\$ 203.31
April 2009	\$ 1,347.76	\$ 341.86
May 2009	\$ 1,143.12	\$ 78.52
June 2009	\$ 632.83	\$ 60.73

**QUESTION:** How often does SBCCD request repairs due to vandalism on vending machines?

**RESPONSE:** *SBCCD sporadically requests repairs due to vandalism on vending machines. SBCCD has not recently placed any requests for repairs.*

**QUESTION:** Does SBCCD own the roll-down kiosk located in the LADM Building breezeway?

**RESPONSE:** *SBCCD does own the roll-down kiosk located in the LADM Building breezeway.*

**QUESTION:** What are the most current enrollment numbers for Crafton Hills College?

**RESPONSE:** *The most current enrollment numbers for Crafton Hills College are as follows:*

	Spring 2009	Summer 2009	Fall 2009*	08-09 Academic Yr
<b>Headcount</b>	6,432	1,561	5,956	14,853
<b>FTES</b>	2,275.2	259.28	2,341.96	4,824.25

*\*Fall 2009 are based upon current term estimates and are subject to further adjustment.*

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